





### The power of good design

In the man-made world, everything has been designed. Everything. Somewhere, somehow, the idea has taken hold that only certain objects have been 'designed'. At Vitsæ we stand for the inordinate power of good design in everything we do: designing thoughtfully, responsibly and intelligently for our company, our furniture and the many people who share a profound interest in all of our tomorrows.



An inter-related family of products designed by Dieter Rams for Vitsœ between 1960 and 1962 – and evolved continuously ever since

#### 606 Universal Shelving System

Start small. Add to it. Take it with you. Reconfigure it. Hand it on.

#### 620 Chair Programme

A chair that can become a sofa .. and be reupholstered years later.

#### 621 Table

The companion to a Vitsœ chair ... or any chair, bed or sofa.

from page 4

from page 28

from page 46

## Vitsœ: living better, with less, that lasts longer

Vitsœ was founded in 1959 with the common-sense notion to design down-to-earth furniture that could be used for as long as possible.

The idea was that discreet, adaptable and faithful furniture would encourage customers to start by buying a small amount and then adding to it as their lives developed.

Better still, those customers would take it with them when they moved, rearranging it and repairing it as necessary. Before long it was clear that customers' evident satisfaction was derived from their ability to live better, with less, that was lasting longer.

Today Vitsœ is increasingly seen as an exemplar – and has been used as a subject in case studies for good design, innovation, customer service and sustainability. Which is reassuring because Vitsœ continues to deploy an unfashionable business tool: common sense.

For more than 60 years Vitsœ's furniture has been designed by Dieter Rams. Today he continues to oversee his brainchild, working closely with Vitsœ's managing director, Mark Adams, as the furniture is evolved and new markets are developed





## 606 Universal Shelving System

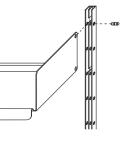
Start small.
Add to it.
Take it with you.
Reconfigure it.
Hand it on.

Designed by Dieter Rams in 1960, the 606 Universal Shelving System was conceived to be timeless. You can add a single shelf to a system bought half a century ago and take it with you when you move.

At the core of the shelving system is the aluminium E-Track that can be attached directly to the wall. Shelves, cabinets and tables are hung from the E-Track – using no tools – by slipping the notched aluminium pins into place.

The simple interchangeability of the components encourages either day-to-day rearrangement or complete reconfiguration.

It has been said that Vitsœ makes invisible furniture – or the blank canvas on which to paint your colourful life



# 606 Universal Shelving System **Structure**

#### Wall mounted

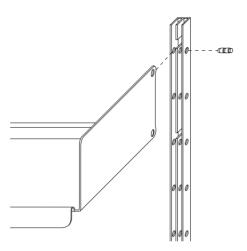
You can attach E-Tracks directly to your wall in any combination of the two bays. The system can be attached to almost all types of wall. Please ask us for advice via vitsoe.com.

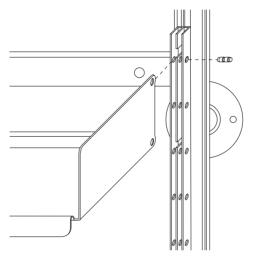
If your wall is obstructed or slightly uneven, the E-Track may be attached to an X-Post and stood in front of the wall, held upright by adjustable wall brackets.

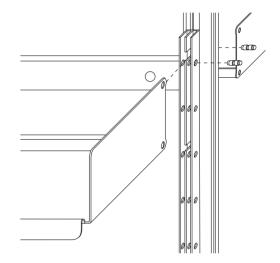
Semi-wall mounted

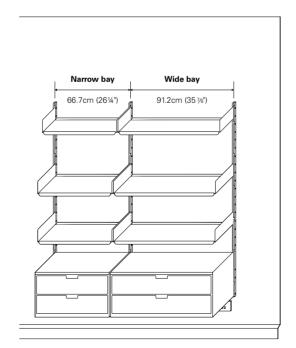
#### Compressed

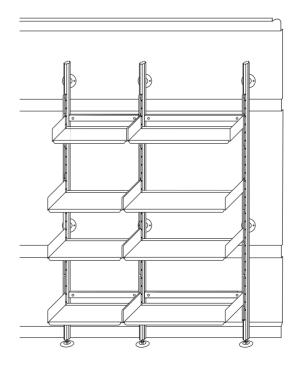
If you have no wall nearby, the E-Track may be attached to one or both sides of the X-Post and compressed between the floor and ceiling. We can give you advice regarding acceptable ceiling heights, loadings etc.

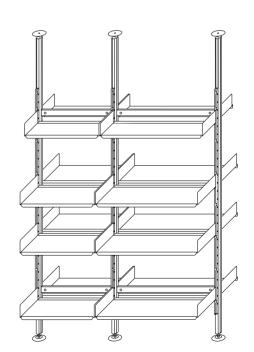












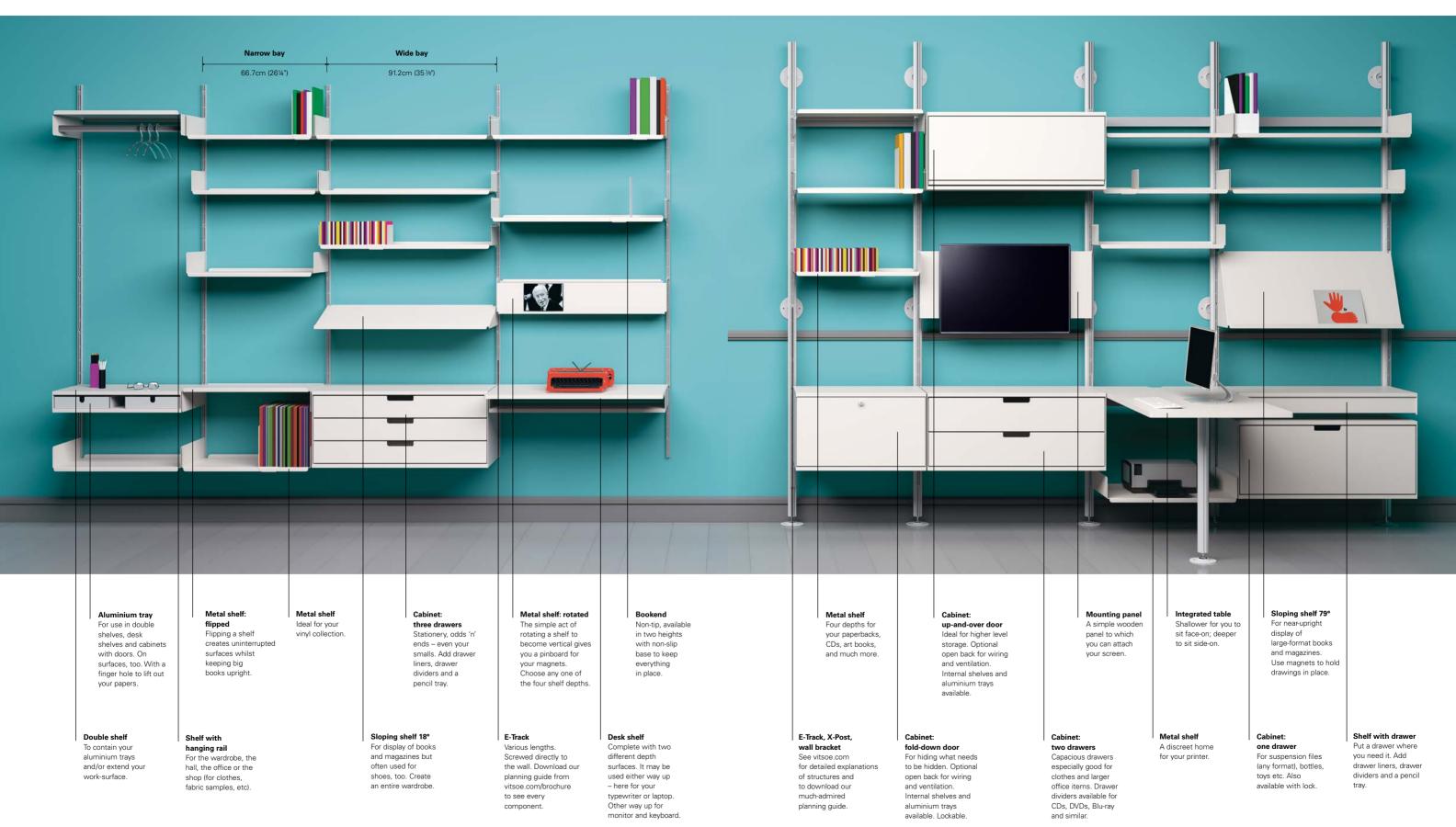
#### Honest pricing

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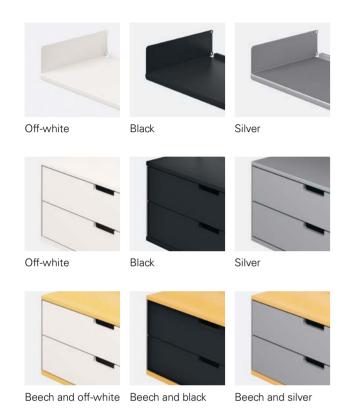
Download our price list: vitsoe.com/prices

#### Planning guide

For detailed technical information please ask for, or download, our planning guide: vitsoe.com/brochure



# 606 Universal Shelving System **Materials and colour**



"We're delighted with the 606. It's deceptively simple in the way that that there seems to be little there and yet brings to life anything that you

From a perceptive designer in London

place on it."



with storage.
Just use the flush
39.5cm E-Track

A bedside table

### **Five reasons**

Over the years there is one comment we have heard more than any other from our customers: "I wish I had bought from you sooner." As we do not like regret, here is the first of five reasons not to suffer.

### **Reason one**



#### An ingenious kit of parts

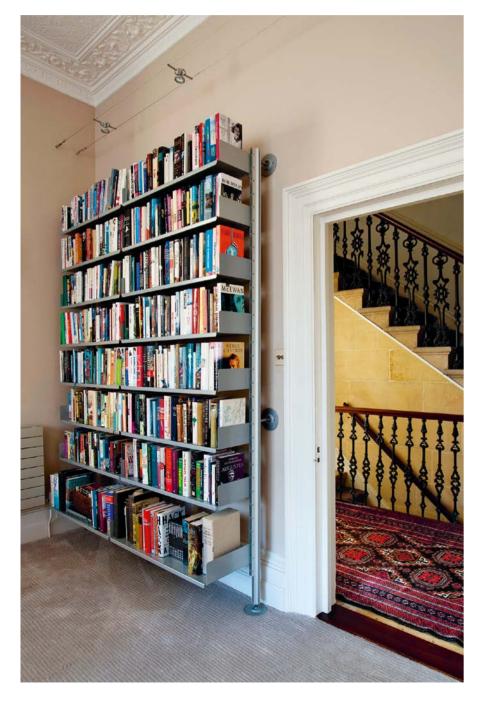
While "kit" and "parts" need not get any of us excited, there are virtues to behaving like Meccano or Lego. As you will remember, you were able to create all manner of inventions from whichever set of building blocks that took your fancy.

Now, as a grown-up, you can arm yourself with tracks, shelves, cabinets and tables to solve different problems in your kitchen, study or library – using the same parts. And because of this adaptability, you will never leave Vitsœ behind when you move.

The dresser reinvented for today's kitchen. The semi-wall mounted system uses fewer screws into the tiled wall



Picture rails and dado rails can be avoided by using different length E-Tracks



A semi-wall mounted system avoids obstructions





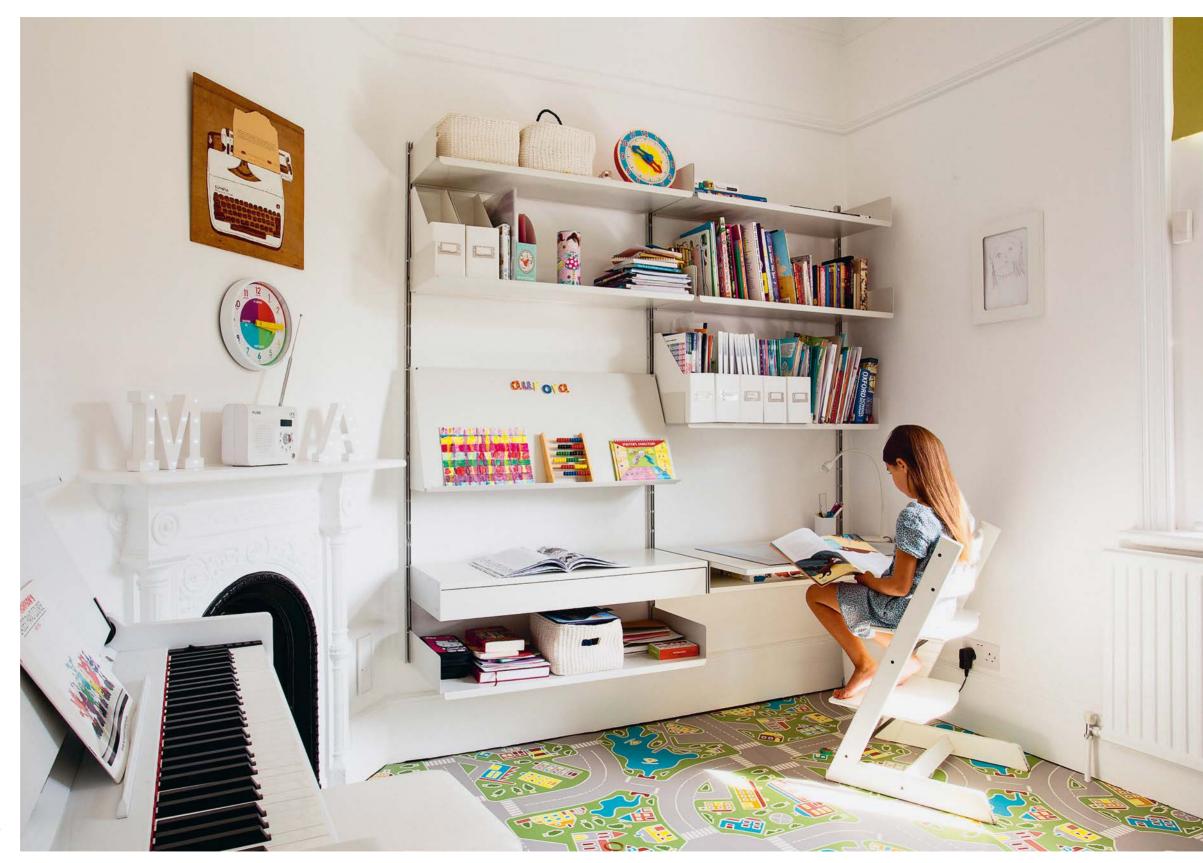
### **Reason two**



#### Start small

How often have you bought something with that slight nag that either the product or the company will not be around in a few years? Vitsæ – and its furniture – has been around for over 60 years.

So, you do not need to raid the bank on day one. Start by buying only what you feel comfortable to buy. Whether you need one more shelf in 20 years' time, or to double your system next year, we will be here for you. Just order less now.



Start young. Start smaller. Keep it with you for the rest of your life



Around a corner.
Protecting a
staircase. Different
ceiling heights.
Clever

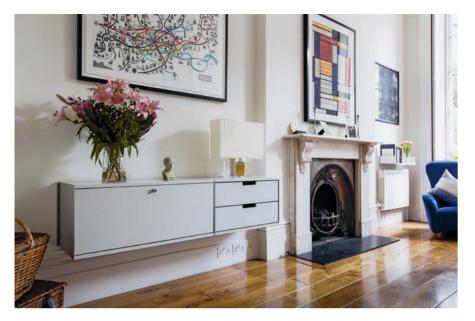


Vinyl records show the surprising strength of the ingeniously folded

"I am always interested in dealing with companies and using products that demonstrate an interest in improving people's lives through careful design. It's clear to me that Vitsœ leads the pack in that respect."

From a software user-experience designer

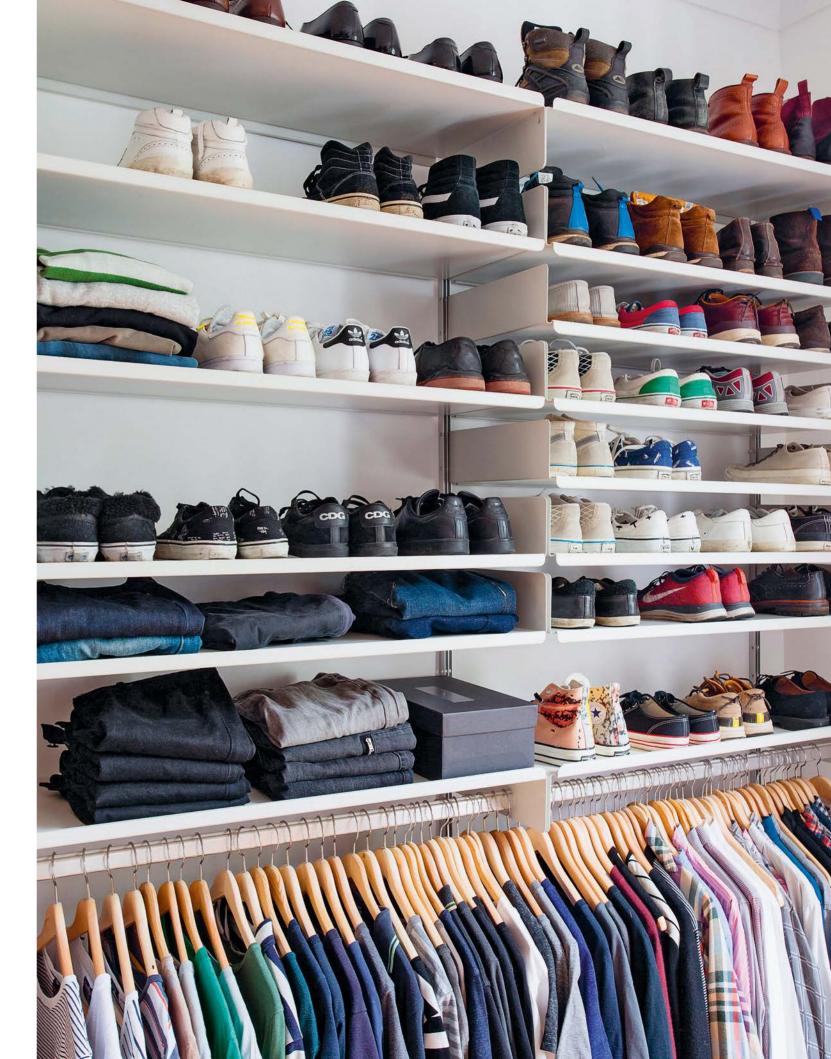






Discreet, but practical for pouring

Previous page: Your personality and books come to the fore. But your TV recedes Just E-Tracks, shelves and hanging rails to create a wardrobe that will move home with you



### **Reason three**



#### **Built to last**

Most of the furniture we have ever made is still in use. How do we know? Because we see it at our loyal customers' homes and offices time and again.

Sure, on day one you might be able to spend less money than at Vitsæ. But once you realise that our furniture is genuinely built to last you quickly appreciate why many consider it good value for money.





A chair that can become a sofa ... and be reupholstered years later.

While Dieter Rams was designing a shelving system his fertile mind was working on a chair – that would also be a kit of parts that could adapt to your changing life. Rams speaks of "wanting to achieve the comfort of a classic armchair while remaining visually light."

In 1962 the 620 Chair Programme appeared on the market but only seven years later it was copied. Legal action was commenced, and in 1973 the court substantiated: "The design of this chair is a personal, original creation of highly aesthetic value." Accordingly the 620 Chair Programme was granted copyright protection and may be regarded as a work of art.



single chair..

## **Crafted comfort**

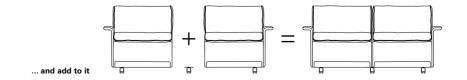
620 is built to last a lifetime and more. The highest-quality materials – many hidden from view – are used throughout to achieve a degree of comfort that often surprises the first-time sitter.

The chair base is a traditional coil-sprung structure overlaid with a coconut-fibre (coir) and natural-rubber pad – that supports perfectly plumped pocketed cushions.









# A kit of parts



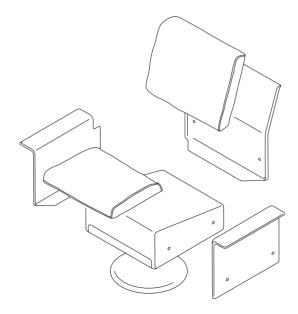


Easy assembly with one simple magnetic tool

On the surface the 620 Chair Programme appears to be just a chair. But closer inspection reveals pig-nosed bolts that allow, for example, the addition or removal of seats or arms so that a single chair can become multiple – or vice versa.

Customers tell us that there is a certain quiet joy to assembling their chair. Hopefully you will share this while becoming aware how simply your chair can adapt over the years.

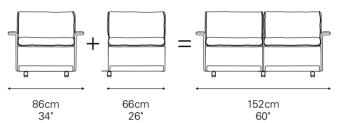
Chairs can be relocated easily because they are supplied with castors at the front, and feet (for hard or soft floors) at the back. A swivel base can replace the castors/feet just by undoing four screws.



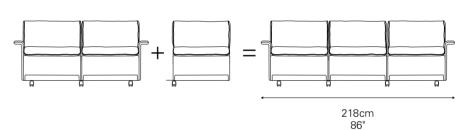
Start with a single chair



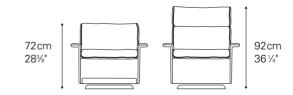
Add a chair kit to create a sofa... that has three castors, not four



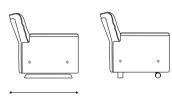
Continue adding...



A choice of low or high back

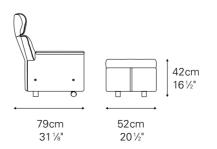


A swivel base can replace feet and castors



76cm 30"

The footstool extends a chair or sofa



Honest pricing

We charge all our customers a single, fair, honest price: vitsoe.com/honestpricing

Download our price list (with detailed dimensions) at: vitsoe.com/prices

## Thoughtfulness

Wherever you live, there should be no need to make special delivery arrangements. You could carry a four-seat 620 sofa to a fourth-floor apartment, or to the basement. 620 arrives in multiple easily manageable boxes, whatever the size of sofa you have ordered.

Furthermore, as Dieter Rams knew that his chair would outlast its covering he designed it to allow you to replace the upholstery without needing to return it to Vitsæ – and ensure longevity well beyond what might be considered normal in the 21st century.



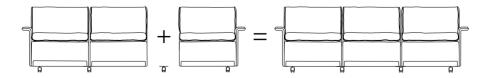






"The first mark is a disaster; the second mark is a shame; the third mark is a patina."

Niels Vitsœ, talking about the comfort benefits of uncoated leather





## Materials and colour

#### Plain-weave linen

The fibres of the flax plant have been used for millennia to create linen.

Vitsœ's plain-weave, soft, durable, breathable, hypo-allergenic linen wears its characteristic slubs with pride. Its flax is grown in northern Europe without the use of pesticides or irrigation – and is zero waste.





Grey

Loden





Flax

Marine

#### Shell

The shells are made from hot-pressed sheet-moulding compound (similar but stronger than glass-reinforced polyester) which are polyurethane-lacquered.





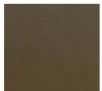
Off-white

Black

#### Full-grain leather

Leather is an ancient example of the use of a by-product – one that creates a long-lasting, strong, breathable, natural material. If waste hides were not reused, they would go to landfill.

Moreover, Vitsœ's leather yields the most of each hide by being minimally processed and by celebrating - not discarding natural scars, scratches and wrinkles. The patina that develops over years is a bonus.









Midnight

Black

Olive brown

Chocolate

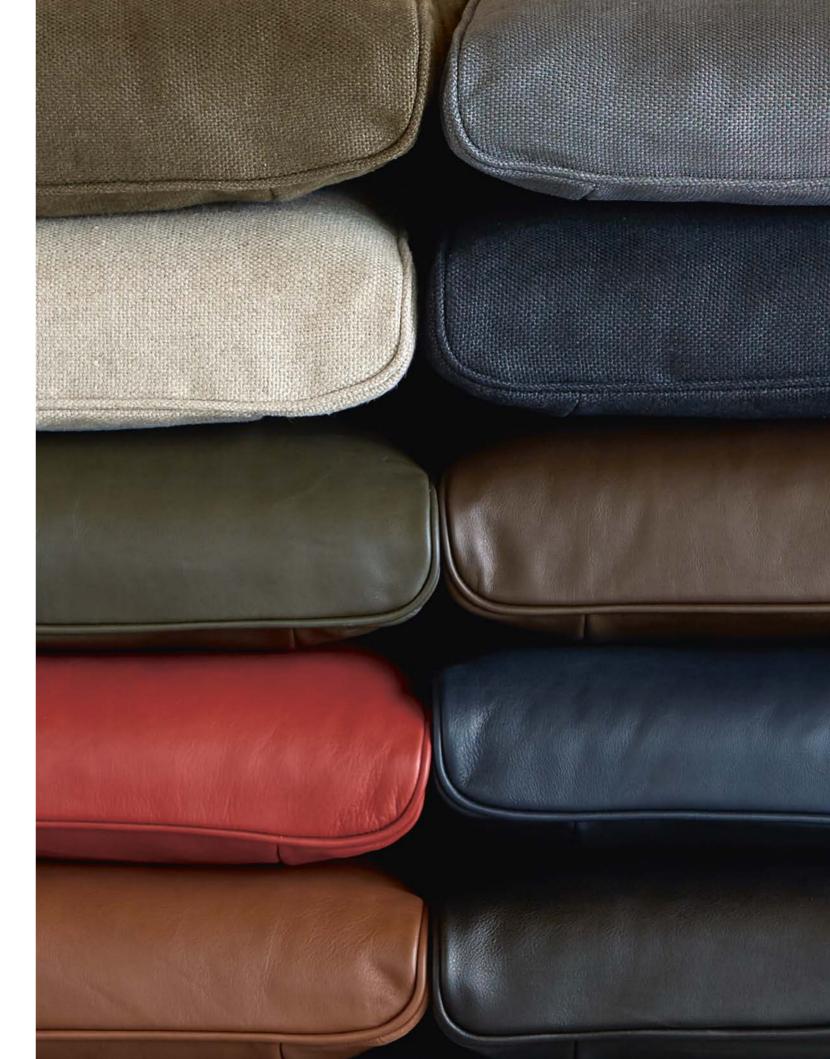


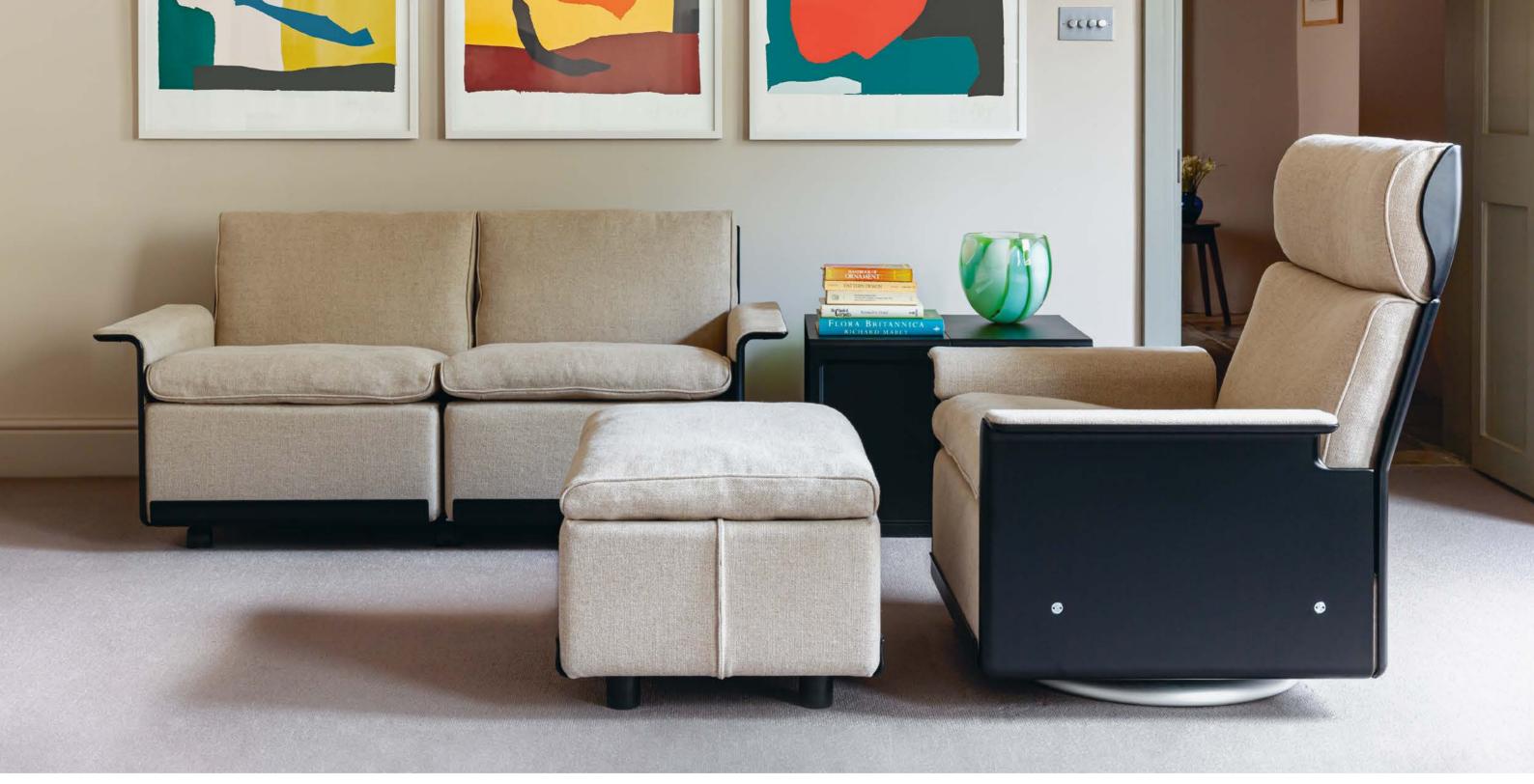


Cinnamon



Red





Linen in its most natural form: undyed 'flax', combined smartly with black shells and the always useful – and comfortable – footstool

"A linen-covered 620 is unapologetically a softening of presentation for this chair; it's more domestic, has a gentler feel"

From a writer, curator and digital producer



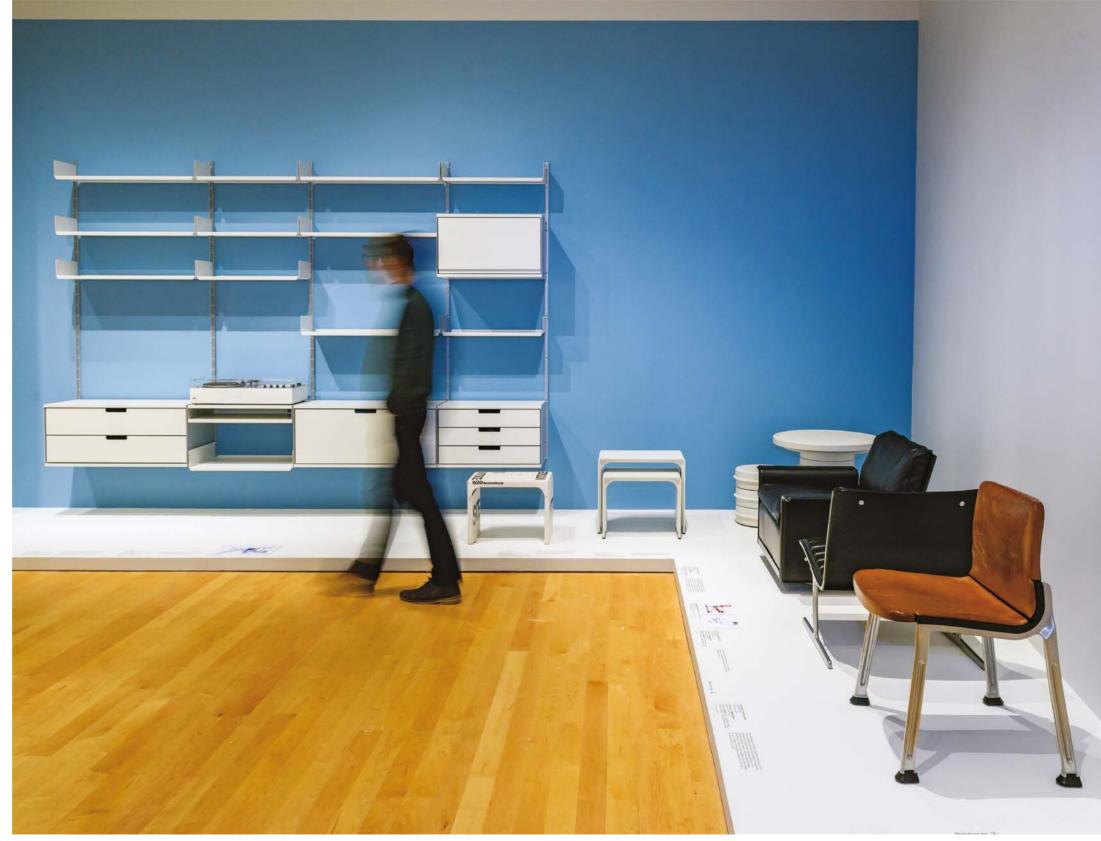
### **Reason four**



### A design classic

"Design classic" and the adjective "designer" are over-used. But our furniture is the work of Dieter Rams. He was head of design at Braun from 1961 to 1995 and many of his and his team's products have found their way into the collections of the world's finest museums.

Today he is often cited as the man who created a gentler world – a world to which many people now aspire. We are proud of him and his work – and we are delighted that many respected commentators regard our self-effacing furniture as a design classic.



Occasionally long-living design classics have to make an appearance in a museum. Here as part of an installation together with their early siblings for 'Dieter Rams: Principled Design' Philadelphia Museum of Art, 2018



### 621 Table

The companion to a Vitsœ chair ... or any chair, bed or sofa.

Writing in 1971 about the evolution of his furniture, Vitsœ's founder Niels Vitsœ commented how "step by step, we have been able to build a collection unusual in its interrelationship and conformity, and one having a harmonious plurality of function."

At first glance the 621 Table is just another side table. Until it dawns that Dieter Rams conceived it in 1962 not only as the partner to the 620 Chair Programme but as a series of large and small tables that can be combined at will.

Without doubt Niels Vitsœ would smile on learning – more than 60 years after its birth – that our furniture collection does indeed remain unusual in its interrelationship.

The height of the table is designed for the height of its companion chair

### 621 Table

## An arrangement of surfaces



Just like the 606 Universal Shelving System you can start by buying a single table only to discover that it performs as a coffee table, a bedside table, a magazine table, or the there-whenneeded table. Turning it on end allows it to slide over a sofa – almost any sofa.

Tellingly, Rams does not like it to be called a table; he prefers, "an arrangement of surfaces." Typically, he is correct. Available in off-white or black









Optional adjustable feet for uneven floors

"The tables look as good as they perform: elegant, simple, adaptable and robust."

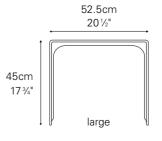
From the serenity of rural Wales

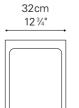


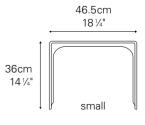
#### Honest pricing

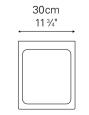
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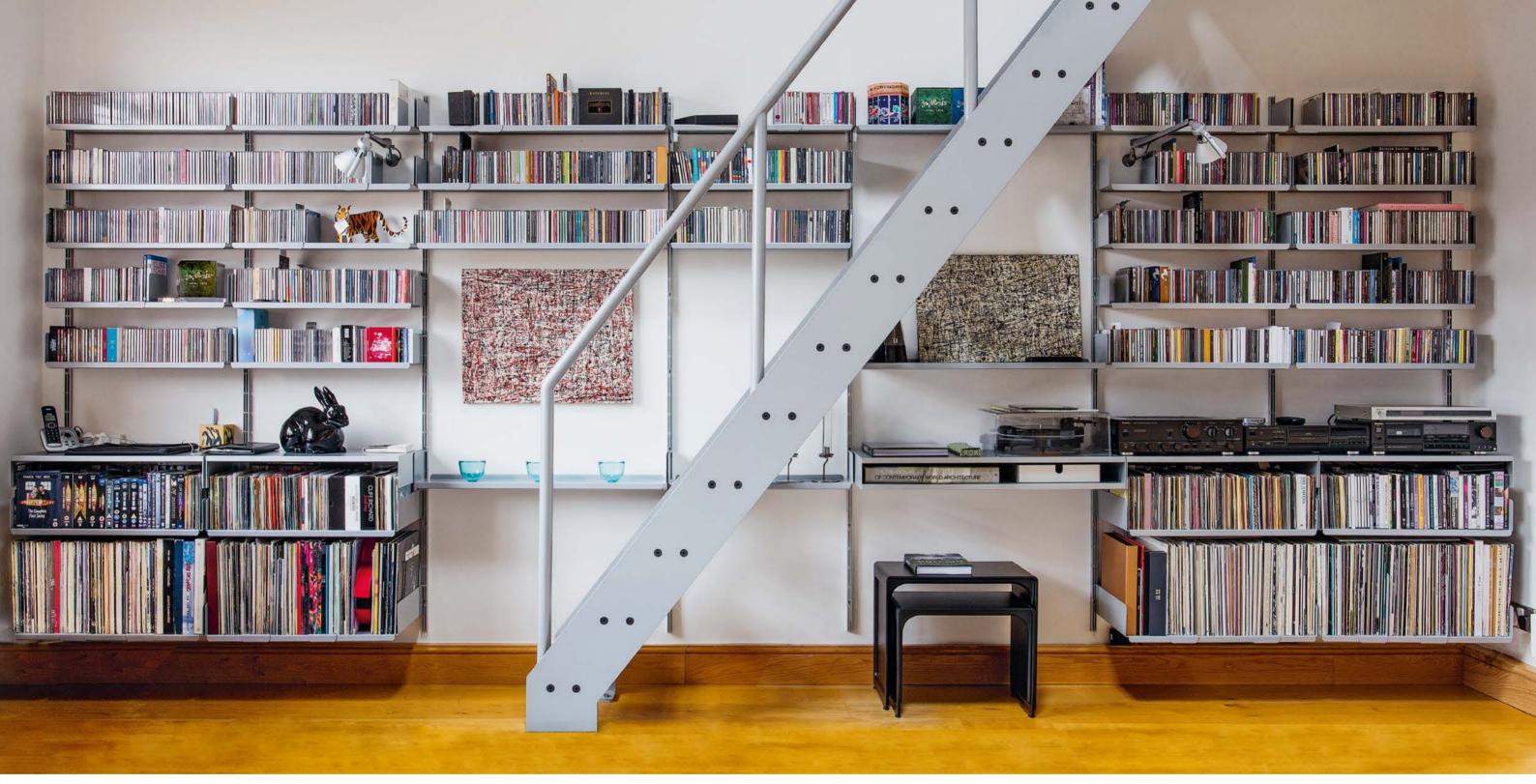










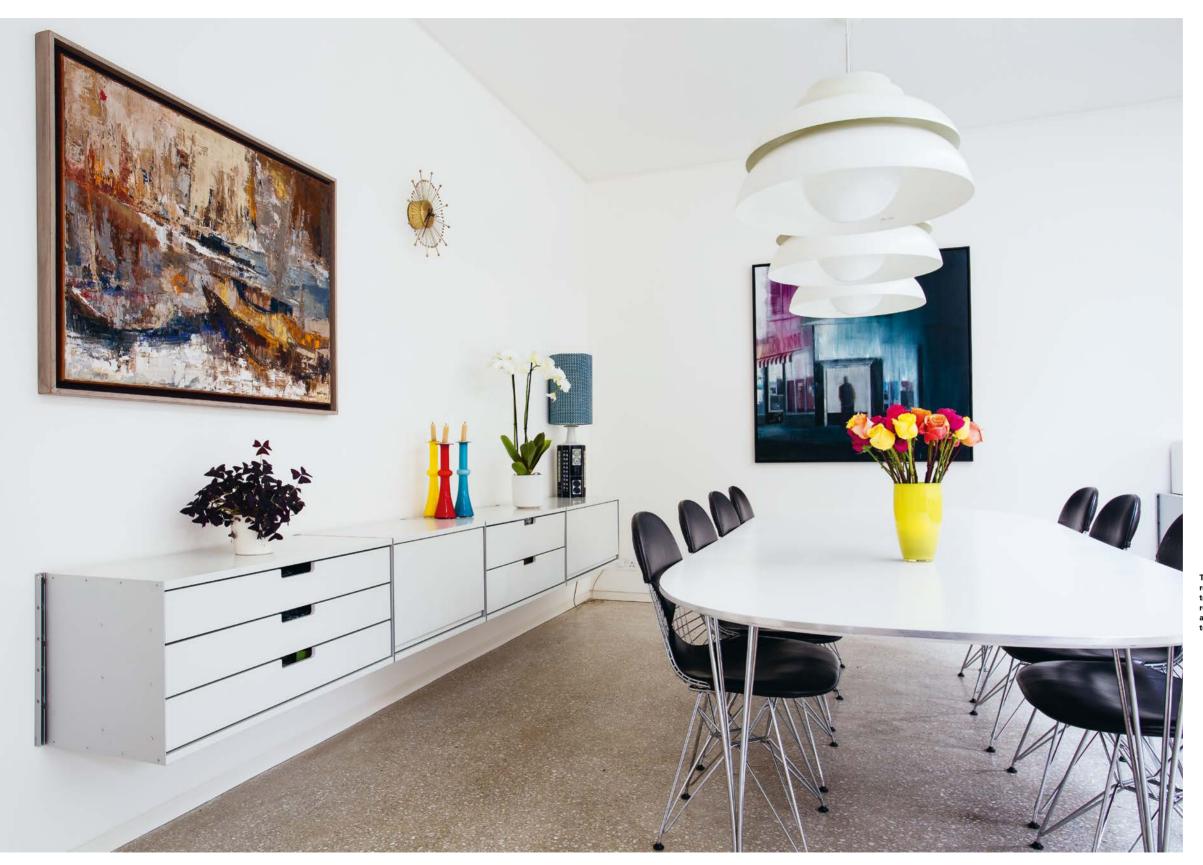


Calling all audiophiles: strength for vinyl LPs; shallower shelves for CDs; a continuous deeper surface for the audio equipment; and a table or two for

"It has been such a different experience from purchasing furniture through a shop where they do not know the product and are not interested in anything but the actual sale."

From the historical quarter of Stockholm





"This is what makes
Vitsœ such a remarkable
experience: the fact that
the customer service
and ordering process has
been thought through
and seamless – like the
design, fabrication and
installation process."

From the orderliness of Singapore

The sideboard einvented for oday's dining oom. Short track llow cabinets o float

### **Reason five**



"Our happiest customers are those who have dealt with Vitsœ the longest."

So said Niels Vitsœ (1913–1995). He was a charming man whose modesty was only equalled by that of his furniture. But he knew that his furniture was nothing unless it was supported by outstanding service from intelligent, sympathetic human beings.

Today, in a world that too often forgets about old-fashioned service, we remember the virtues of "please" and "thank you".

We genuinely enjoy dealing with our customers whether by email, phone or face-to-face in our shops.

We offer a lifetime of support.



Filing is hidden left and right; working surface is between; reference books are above. Graduation will be easy



## Making it...

For more than 60 years Vitsœ has been making furniture – learning, improving and evolving so that our customers, suppliers and employees can reap the benefits.

We employ only the most talented people we can find because we know that genuine care and attention-to-detail are appreciated by our customers around the world. In addition, we have worked for decades with world-class suppliers in a spirit of genuine, mutually beneficial, partnership.

We use the best quality materials and always take decisions that will benefit everyone for the long term. "Good enough" is not a phrase heard above the whirr of drills and chatter of screwdrivers in our naturally-lit and -ventilated production building in Royal Leamington Spa, England.

We add together the cost of people, suppliers and materials and charge our customers a fair, honest price that allows Vitsæ to invest its modest profits for the long-term good of all concerned.





# We plan for you – online or offline – and deliver, worldwide, directly to your door

Although our founder, Niels Vitsœ, handed over the baton just as the internet was taking shape, he would not be surprised to see that investment in physical shops and the web has taken Vitsœ around the world.

You can visit us at our shops or vitsoe.com to deal personally with our affable planners in whichever timezone suits.

Niels Vitsæ would recognise that we still insist on human beings planning your furniture with you, even though drawings can be refreshed in real time and you can pay, securely, online for rapid dispatch. Old-fashioned courtesy and modern technology in harmony: precisely as he would have wished.

#### Honest pricing

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London Los Angeles Munich New York Royal Leamington Spa



### Thank you

For decades we have supported our customers and, in turn, you have supported us: you buy our furniture; you lend us the money to build our production building; but you also allow us to invade your lives with an intrusive camera to produce our brochures and website.

We would not exist without you. We thank you warmly.



#### Words

Mark Adams

#### **Photography**

Dean Hearne Dirk Lindner Geof Howe Rob Fissmer Tim Tiebout

#### Customers

Christian Topf
Hanna Geller Goldsmith
Indrani Tomasi
John & Caroline Gove
Judd Crane & Gregory Krum
Keir Cooper
Marta Narbona
Nick R
Victoria Greig

The Design Museum Shop Geranium at the Barbican Philadelphia Museum of Art

"When we concentrate on the essential elements in design, when we omit all superfluous elements, we find forms become: quiet, comfortable, understandable and, most importantly, long lasting."

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