

Job description: furniture design consultant (planner)

Since 1959 Vitsø has created and evolved furniture that allows its customers to live better, with less, that lasts longer. Today Vitsø is renowned for its singleminded commitment to responsible design as well as its continuous production of Dieter Rams's furniture.

Job purpose

To advise local and global customers on the use of Vitsø's furniture, helping them to plan solutions for their needs while convincing them of the long-term benefits of buying less that is of a better quality. Not only should customers be delighted by being able to bring some order to their lives but, ideally, they should become ambassadors for Vitsø, spreading the word.

Key areas of responsibility:

- reaching out to end-users, private customers, architecture and interior-design professionals, to dramatically increase their awareness of Vitsø
- responding to local and global customer planning requests
- assisting in the day-to-day running of the shop
- creating drawings with Vitsø's bespoke software according to brief
- visiting customers' homes or offices to evaluate wall/floor/ceiling types, access for our installation team and suitability of planned furniture for intended use and environment
- liaising with assembly and installation teams to confirm installation/delivery/collection dates
- working to achieve the highest possible conversion from inquiry to customer

The role requires:

- punctuality, patience and an ability to translate customers' needs efficiently
- absolute precision in technical planning
- availability for Saturday-working on a rota basis
- fluent written and spoken English and fluency in another language, such as Spanish
- a natural three-dimensional understanding: Lego or similar might have been your interest

The person will be:

- careful and diligent – even meticulous – with a good dose of common sense
- demanding of high standards and at ease with demanding people
- efficient, effective and organised, in both the physical and digital worlds
- modestly confident and also personable, good humoured and trustworthy
- at home in the worlds of art, architecture, craft and design
- informal but 100% professional while respecting traditional courtesy and good manners

Location

London or Royal Leamington Spa